

# M2M - The Smart City's Bedrock

[www.quectel.com](http://www.quectel.com)

## Quectel Dedicated Supplier of M2M Wireless Modules



Quectel Wireless Solutions is a leading global supplier of GSM/GPRS, UMTS/HSPA(+)/LTE and GNSS modules. With a broad portfolio of cellular and positioning modules, Quectel M2M modules can be applied in wide range of applications including but not limited to automotive, telematics, smart metering, wireless POS, tracking and tracing, security and mHealth, etc.

## Quectel Modules High Performance, Cost Efficient and Customer Orientation

Quectel's products are market-driven and all designed with industrial application in mind, so they are very robust on both hardware and software. All Quectel modules are characteristics of high sensitivity, low power consumption, extended operating temperature and many others. Innovative technologies such as Quecclocator, QuecCell, DualSim and OpenCPU make Quectel modules available to meet specific needs and provide greater integration flexibility. Quectel modules have earned the approval of CE, GCF, FCC, IC, PTCRB, NCC, ANATEL, ROGERS, Vodafone, AT&T, SKT, etc. We will constantly certify our products worldwide. Meanwhile, we can leverage our global experience to assist our customers in certifying their products. And all Quectel modules comply with RoHS environmental regulations for compliance with legislative directives and with ISO TS 16949 quality benchmarks for automotive product excellence.



## HAPPY NEW YEAR 2015 YEAR OF THE GOAT



## Quectel's UG95, UC20 and UC15 3G Modules are Approved for AT&T Network



## Global Presence React Quickly to Changing Customer Demands

Global presence is key to the way we serve our customers, with two R&D centers, 10+ local offices, 30+ senior sales managers and 40+ distributors strategically spread worldwide.



## 58 days left until



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Register online on or before February 2, 2015 to receive your free hall pass.

<b>Venue</b>	Germany/ Exhibition Centre Nuremberg
<b>Date</b>	24.2. - 26.2.2015
<b>Event Cycle</b>	Every year
<b>Booth</b>	5-244
<b>Opening Times</b>	Tuesday 09:00 - 18:00 Wednesday 09:00 - 18:00 Thursday, 09:00 - 17:00

## Global Technical Support 360 Degree Support

Quectel has a support team to accompany our customers from beginning to end of product life, with a full 360 degree perspective starting from product selection and acquisition; and going through integration engineering and design, to industrialization and post launch. Even after successful product integration, Quectel's customer support and after-sales teams remain available for questions and support via email or telephone.



## Quectel Advantages R&D, Marketing and Cost

### R&D Advantages

- Quectel's core team members are the pioneers in cellular module industry in China with 12 years' experience in cellular module development.
- 130+ experienced engineers.
- Broad product portfolio, unique features, flexible customized services and prompt technical supports.
- Strong test capability with good quality reputation in this industry.

### Marketing Advantages

- No.5 M2M cellular module vendor worldwide. Rapid market share increasing in the fast growing IoT applications thanks to rich experience, strong portfolio and good quality reputation in M2M cellular module industry.
- Although the youngest key module player in China, having 40%+ No.1 market share in China after 5.5 years' operation. Targeting top module vendor worldwide in 7 years.
- Attending many global exhibitions on Smart Metering, Embedded Design, Vehicle Electronics and so on.

### Cost advantages

- Quectel's two R&D centers, located in Shanghai and Hefei, keep our development cost low compared to other modules vendors allowing price advantage.
- Quectel adheres to the principle that finding the balance between budget and inventory to maintain a reasonable amount of inventory.
- As a new and high technology enterprise, Quectel enjoys the reduced corporate income tax rate and development funds entitled by Chinese government.
- Professional and experienced management on capital turnover/ logistics/ purchasing/ manufactory/ human resources.