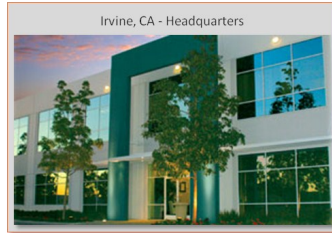


Lantronix, Inc.

Smart connectivity solutions to access any device, anywhere, anytime.

CORPORATE OVERVIEW

Lantronix provides smart connectivity solutions to customers worldwide. Our solutions, comprised of embedded and external device servers, console servers, KVM (keyboard, video, mouse) devices, software, and services, ensure success so organizations can accomplish more with less.



You need connectivity solutions that do more than just connect machines to machines (M2M). Why shouldn't your solution make new revenue streams possible, save money, and allow you to allocate resources more effectively? Lantronix does.

With over 20 years of thoughtful and insightful design, paired with unparalleled technical support, short implementation times, and easy integration, choosing Lantronix is the only viable choice for any forward-thinking organization. Founded in 1989, Lantronix has been manufacturing high quality products serving some of the largest medical, security, industrial and building automation, energy, transportation, retail/POS, financial, government, consumer electronics/appliances, and IT/data center entities in the world.

GLOBAL PRESENCE

With worldwide locations and strong channel presence in North America, Europe, Japan, Asia-Pacific, Latin America and Australia, Lantronix is committed to delivering true global solutions designed to meet the remote access, management, and device control needs of local markets. Our innovative solutions enable businesses to make better decisions based on real-time information and are utilized in almost every vertical market.

WORLD CLASS CUSTOMER BASE

Our world class customer base spans global, Fortune 500 organizations through small- to medium-sized local businesses. To date, **more than 3 million Lantronix devices alone are connected across over 10,000 customers worldwide.** In fact, Lantronix connects a device every 3 seconds each business day!

Security (800+ customers)	Manufacturing (1,200+ customers)	IT / Data Center (1,100+ customers)	Medical (850+ customers)	Hosp. & Leisure (100+ customers)

At a Glance

- Founded in 1989
- IPO in August 2000 (NASDAQ: LTRX)
- Global HQ in Irvine, California
- Approximately 120 employees worldwide
- IP portfolio of more than 17 global patents, 7 patents pending



Fiscal Year 2010 (ended June 30, 2010)

Key Financial Metrics:

- Revenue: \$46.4 million
- Profitability: \$1.6 million* (*non-GAAP)
- Cash Balance: \$10.1 million

Revenue by Geography:

- North America: 56%
- EMEA: 28%
- APAC (including Japan): 16%



Corporate Executives

Larry Sanders
Interim Chief Executive Officer

James Kerrigan
Interim Chief Financial Officer

Keith Knight
Vice President, Operations

Daryl Miller
Vice President, Engineering

Paul Pishal
Vice President, Product Management

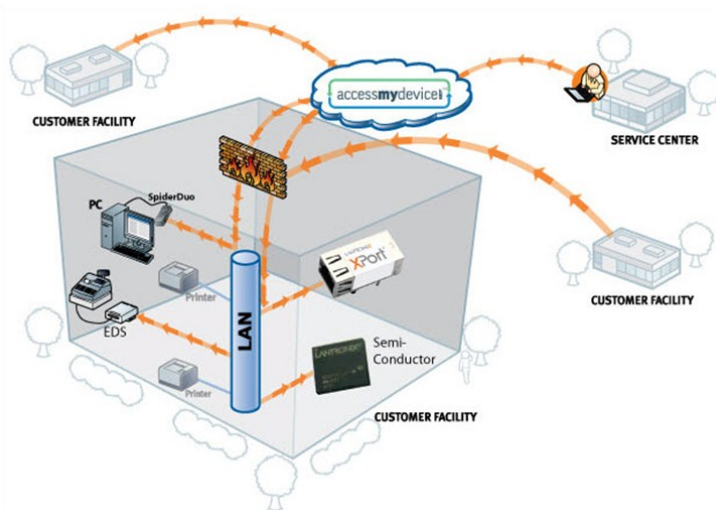
Anthony Shimkin
Vice President, Marketing

OUR CONNECTIVITY SOLUTIONS

Our easy to integrate, deploy and use technology platforms — which include embedded and external device servers, console servers, KVM devices, software, and services — enable users to remotely access, monitor and manage virtually any PC, laptop, server, machine, device, or piece of electronic equipment easily and securely over the Internet. Product families include:

- **External (“box”) Products:** Provide instant connectivity and value-added solutions for your existing devices, machinery and equipment.
- **Embedded (“OEM”) Products:** Incorporate our connectivity solutions directly into your own devices.
- **Cloud-based Services: AccessMyDevice** — The intelligent M2M platform and managed service for customers to seamlessly integrate the data from their remote devices or assets into their every-day business.

AccessMyDevice: The Intelligent M2M Platform



AWARDS

Window IT Pro Magazine - Product Review: AccessMyDevice/ SpiderDuo 4 of 5 Star Rating

“Solid device with quality cable connectors; flexible configuration options. Even if you already own an IP KVM system, you can find a use for SpiderDuo.”



InfoWorld Product Review: SpiderDuo Scores 8.9 of 10 Rating

“The single-port Lantronix SpiderDuo wins with price, advanced features, and local console pass-through.”



XPort Pro Wins EDN Magazine 20th Annual Innovation Award

“EDN’s Hot 100 Products that heated up the electronics world and grabbed the attention of our editors and readers.”



MatchPort b/g Pro Named ECN Readers’ Choice

“ECN tech awards honor the very best in products and technology”



Lantronix Named to M2M Magazine’s “M2M 100”

“The M2M 100 directory comprises the industry’s most influential providers of machine-to-machine technology.”



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